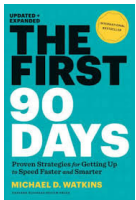


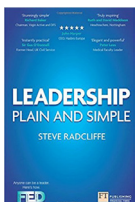
# FIRST 100 DAYS

We asked our coaches to let us know what resources they most often recommend to clients who are transitioning to a new position either with a new firm or within their existing organisation and how best to handle those all important first 100 days in role. Detailed below are those recommendations – books, online resources (including YouTube and TED talks, and useful articles. We hope that these recommendations are useful and offer some new insights.

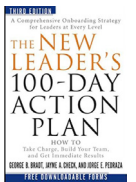
## BOOKS



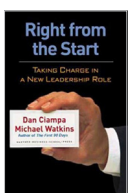
- 1 **The First 90 Days: Proven Strategies for Getting up to Speed Faster and Smarter** by Michael D Watkins



- 2 **Leadership: Plain and Simple** by Steve Radcliffe



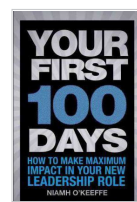
- 3 **The New Leader's 100-Day Action Plan** by George B. Brandt et al



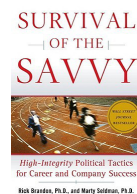
- 4 **Right from the Start – Taking Charge in a New Leadership Role** by Dan Ciampa and Michael Watkins



- 5 **The Silo Effect: Why Every Organisation Needs to Disrupt Itself to Survive** by Gillian Tett



- 6 **Your First 100 Days** by Niamh O'Keeffe



- 7 **Survival of the Savvy: High-Integrity Political Tactics for Career and Company Success** by Rick Brandon, Ph.D., and Mary Seldman, Ph.D.

## ARTICLES

### 1 **The Authenticity Paradox**

by Herminia Ibarra HRB

[Click to read](#)

### 2 **First 100 Days in a new role (either a new company or a new role)**

[Click to read](#)

### 3 **Matt Cain - 6 Crucial Things to Do in Your First 100 Days in a new leadership role**

[Click to read](#)

### 4 **Why the First 100 Days Matter by Michael D Watkins (HBR)**

[Click to read](#)

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